



PAKISTAN
LEATHER GARMENTS
MANUFACTURERS & EXPORTERS
ASSOCIATION

VOL: 114

May-June 2024

MONTHLY



TO GETHER
FOR
LEATHER

REPORT

LESHOW - MOSCOW 4h to 6th JUNE, 2024

INTRODUCTION:

Russia is a great market for Leather Garments and Madeups and has a lot of potential for our Pakistani Exporters. Mostly the visitors/customers who visited us were not aware of Pakistan and its Leather Industry. Moreover, due to lack of information, we could not manage those collections as per their market trends and climate.

On the average, 8 to 10 visitors/customers visited each stand and showed their interest. Russia is not such a difficult country as it was portrayed to us before reaching there. People are cooperative and loving, we had no problems at the Airport with immigration at all.

REPORT:

Total of 19 companies participated in the Leshow – Moscow 4th to 6th June 2024, 13 Companies form Northern Zone and 6 from Southern Zone. Mr. Saqib Sheikh M/s TALISMAN, LCC, Moscow was introduced to PLGMEA to make all the necessary arrangements in Pakistan / Moscow for smooth organization of the show.

Mr. Saqib Sheikh offered PLGMEA, assistance for the following:

- Processing of VISA invitation in Pakistan to timely receive Russian VISA to visit LeShow.
- Book hotel accommodation for all participants.
- Transfer form Airport to Hotel and Exhibition center and vice versa.
- Bring exhibition samples to Moscow before exhibition.
- Provide extra interpreters for all companies, on demand.
- Provide Halal meals at exhibition center.

All the above facilities were to be provided upon request of exhibitors at actual rates and M/s TALISMAN LLC would charge \$100 per company as consultancy Fee.

Mr. Saqib Sheikh was given authority letter by PLGMEA central to act smoothly on our behalf. Moreover all the exhibitor authorized him and his drivers and both cars to facilitate and act on their behalf. Mr. Saqib Sheikh Charged USD 7.00/Kg to deliver the goods in time at Leshow Moscow exhibition center @ very high price compared to what other Cargo Services are charging, but he could not provide us samples on 3rd June 2024, for setting up of stands, as all the exhibitors reached Moscow on 1st or 2nd of June 2024 for stand setting for which they paid hotel extra night just for this purpose. Further, Mr. Saqib told the exhibitors to reach the exhibition center on 3rd June 2024 after 3:00 PM, whereas the exhibitors wanted to reach there in morning so they get ample time for stand setup. This caused unnecessary delay and tension among the members.

Mr. Saqib Sheikh suddenly informed us on stall setup day, i.e. 3rd June 2024 that the cargo company was not releasing the samples, as he could not make them the payments. It was a shock for all of us, how to make arrangements in a short time in Pakistan for payments.

Mr. Saqib Sheikh charged Hotel rooms at a higher rate of USD 144 for double room, flat rates for all days, whereas the actual average rate per Double Bedroom was USD 100. We asked for invoice from Hotel management, but they refused as they were instructed so.



REMIDIAL / CORRECTIVE MEASURING

- We now made commitment with the Leshow organizer rep. Ms. Irina to deal directly with them in future for stall settings, extra fittings, once requested / guaranteed by PLGMEA.
- Total stall were 19 and only 5 interpreters were provided by TDAP, we arranged 3 more Interpreters and the ratio became 1 interpreter per 2 stalls, which was quite workable.
- Even next time we can book hotel directly and pay them once we reach Moscow.
- We appreciate and laud the efforts / support by our Commercial Consulate for the provision of necessary assistance / facilities at short notice. Next time we can get better / more assistance / help from them.
- The stand layout was not approved by us before finalization, resultantly once we saw the stalls, they were half finished and lot of extra fittings had to be done. We got them furnished ourselves through the company on extra payment, but thanks to the Consulate, they got our money refunded by the company.

In future, we propose that we should ask for the stall layout plan in 3D image and it should be approved by authorized person of PLGMEA, preferably the Pavilion Director.

In the last I complain that the Leshow group was suddenly deleted by PLGMEA Central before we left for Pakistan. Most of the members complained about it as they were to record their experience / events in it.

Mr. Muhammad Ahsan-ul-Haq
Pavilion Director

PLGMEA Members During Le Show Russia (Moscow) 2024.



Leather Sector Exports

During the Month of May 2023 & May 2024

Value = (Rupees in Million)
(US Dollars in Thousands)

	May 2023	May 2024	% Change
Leather Tanned	013,010	014,287	09.82 %
Leather Garments	019,191	018,603	- 03.06 %
Leather Gloves	019,004	023,927	25.91 %
Leather Footwear	009,645	011,822	22.57 %
Leather Manufactures	001,045	001,104	05.65%
Total Leather Products	048,885	055,456	13.44 %

Chairman and Executive Committee PLGMEA (N.Z) Congratulate Mr. Hassan Ali Bhatti being Elected Chairman, Sialkot International Airport (SIAL), at PLGMEA (Northern Zone) office.



The 3rd Meeting of 21th Executive Board of Pakistan Leather Garments Manufacturers & Exporters Association (Northern Zone) Held on June 27, 2024



Upcoming Trade Shows related to Leather & Fur

Exhibition Name	Country	Date	Related industries
CENTRESTAGE 2024	Hong Kong	Sept. 04 - 07, 2024	Leather & Fur, Fashion - Clothing
BISHKEK FASHION & TEXTILE 2024	Bishkek (Kyrgyzstan)	Sept. 05 - 07, 2024	Leather & Fur, Fashion - Clothing, Textiles - Fabrics For Decoration, Fabrics - Clothing Textiles
MERCEDES-BENZ FASHION WEEK MADRID 2024	Madrid (Spain)	Sept. 12 - 15, 2024	Leather & Fur, Fashion - Clothing
MOMAD METRÓPOLIS 2024	Madrid (Spain)	Sept. 13 - 15, 2024	Leather & Fur, Fashion - Clothing
MICAM MILANO 2024	Milan (Italy)	Sept. 14 - 17, 2024	Leather & Fur, Fashion - Clothing
READY TO SHOW 2024	Milan (Italy)	Sept. 14 - 17, 2024	Leather & Fur, Fashion - Clothing, Textiles - Fabrics For Decoration, Fabrics - Clothing Textile
CHILDREN'S FASHION 2024	Kiev (Ukraine)	Sept. 15 - 16, 2024	Leather & Fur, Fashion - Clothing
MIPEL THEBAGSHOW '2024	Milan (Italy)	Sept. 15 - 18, 2024	Leather & Fur, Fashion - Clothing
LINEAPELLE 2024	Milan (Italy)	Sept. 17 - 19, 2024	Leather & Fur, Fashion - Clothing
SIMAC TANNING TECH 2024	Milan (Italy)	Sept. 17 - 19, 2024	Leather & Fur, Fashion - Clothing



Central & Southern Zone

- 📍 ST#20, Central Avenue, Sector 7/A Korangi Industrial Area, Karachi
- 📞 0092-21-35116821, 36022403
- 📠 0092-21-35116822
- ✉️ plgmea.iq57yahoo.com

Northern Zone

- 📍 BASF Building, Main Defence Road Sialkot, Pakistan
- 📞 0092-52-3254401, 3254403
- ✉️ plgmeaskt@gmail.com

- 🌐 www.plgmea.pk
- 📘 www.facebook.com/PLGMEA
- 📷 www.instagram.com/plgmea

